

From Dynamics GP to the Cloud How SLG Organizations Are Planning Their Next Move



Agenda & Presenters

1. Introductions
2. Dynamics GP end-of-life
3. D365 migration options and features
4. Customer success stories
5. Q&A and Workshop details



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The Next Chapter for GP: Key Updates from Microsoft

Terry Heley
Sr. Escalation Engineer
Microsoft



End of support announced for Dynamics GP

On September 25, 2024, Microsoft announced the timeline for ending support for Dynamics GP.



End of support announced for Dynamics GP Subscription & SPLA

On June 5, 2025, Microsoft announced the timeline for ending support for Dynamics GP Subscription & SPLA

GP and SL Product Availability Roadmap



Subscription Changes Announce

April 2025 – New perpetual customers ended
April 2026 – New subscription customers ended
Dec 31, 2029 – Mainstream product support ends
April 30, 2031

Extended product support ends
(e.g., security updates)

Last day covered by Service Plans (e.g., EP) (and end of EP fees).

No more additional perpetual users added to existing systems

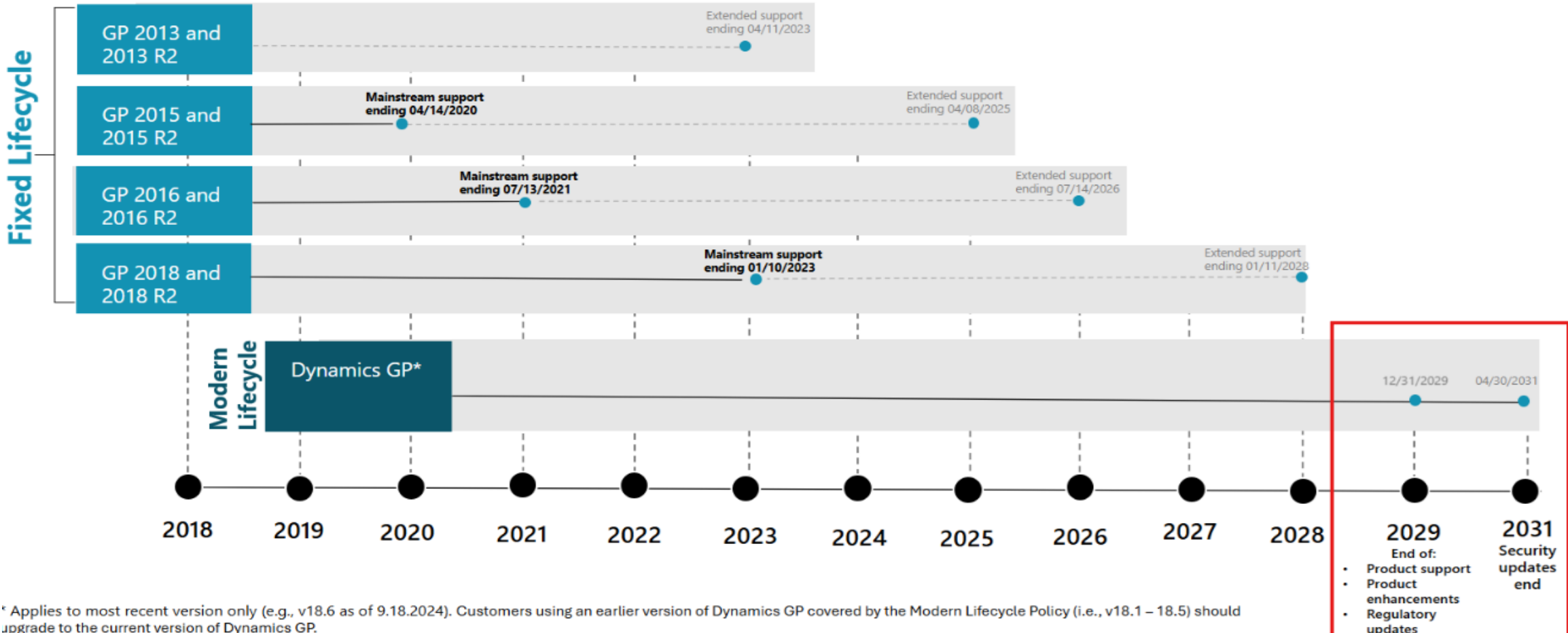
Subscription licenses end and no longer be renewed

Targeted end of Dynamics GP subscriptions via SPLA channel, subject to contracting updates through SPLA program.

Modern Lifecycle

Lifecycle page:
[Software lifecycle policy - Dynamics GP | Microsoft Docs](#)

Dynamics GP versions governed by Fixed and Modern Lifecycle

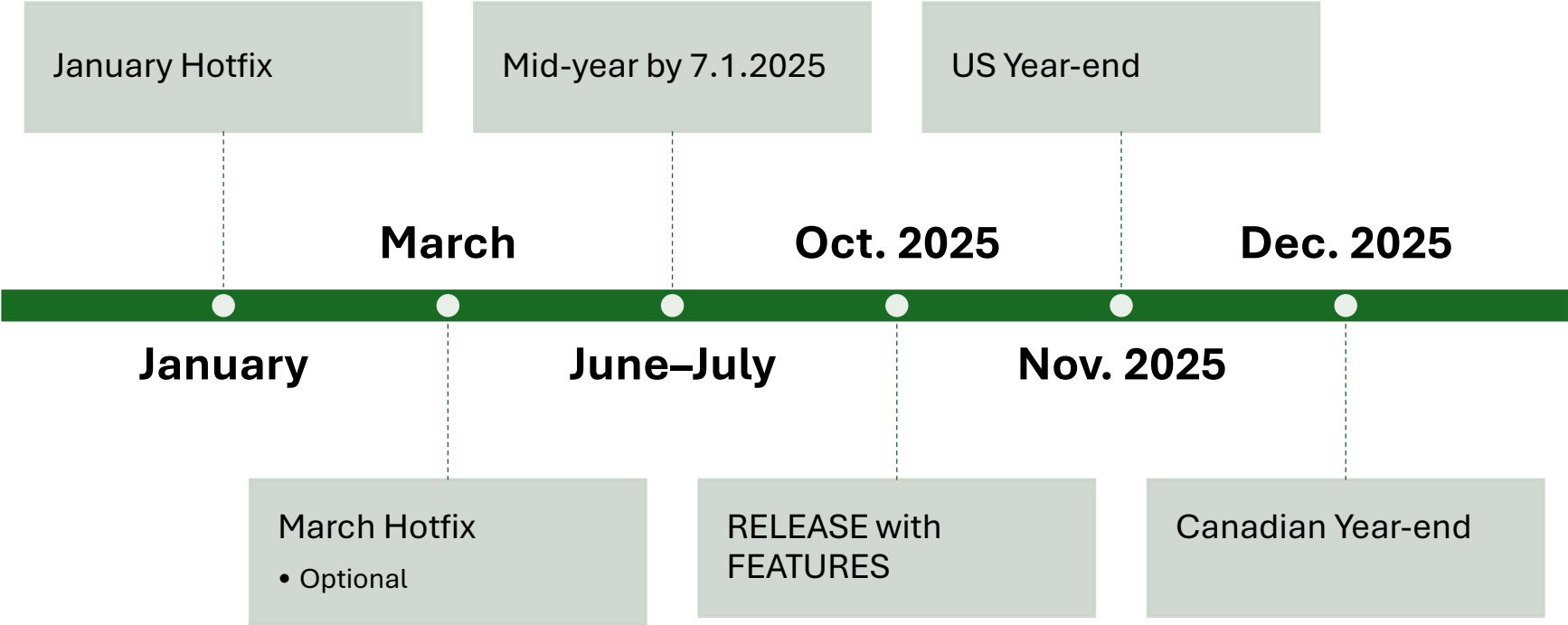


Release Plan and Schedule



Release Plan

- October 2025



Migration Overview and Tips



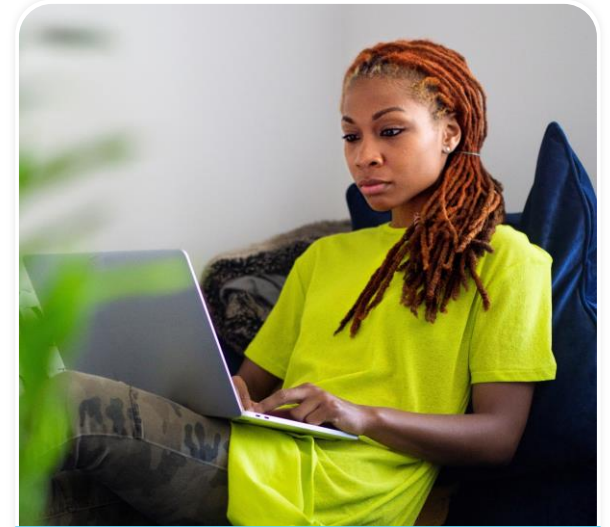
Why now?



Changing customer expectations



Security, regulations and compliance



Hybrid and flexible work

~ 50% of business leaders report a **lack of preparedness** to drive business model innovation.

[Future of ERP research sponsored by Microsoft](#)



Tips for Migration



Conduct Thorough Audit

Start migration by auditing Dynamics GP setup to identify active modules and unused reports.

Rethink Business Processes

Adapt workflows for Business Central's flexible dimensions rather than replicating GP's account segments.

Leverage Advanced Reporting

Replace custom Crystal Reports with dynamic Power BI dashboards for real-time insights.

Automate Approvals and Capture

Use built-in workflows and add-ons like document capture to automate approvals and invoice entry.

Common Errors

Misunderstanding Migration Scope

Treating migration as a simple upgrade overlooks the need for strategic planning and executive support.

Data Quality and Mapping Errors

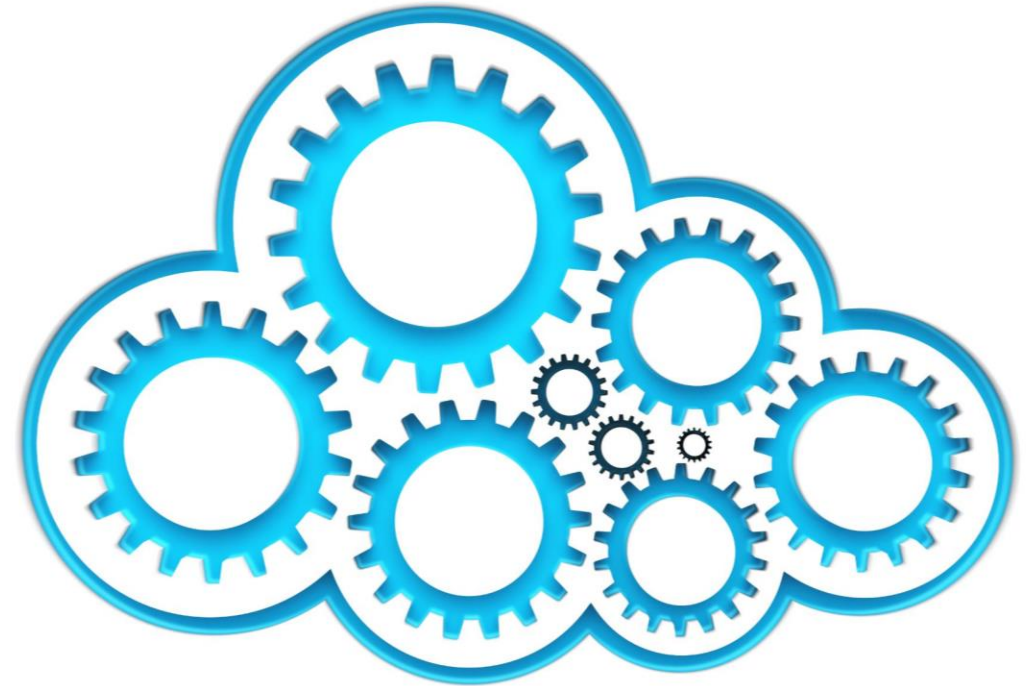
Poor data quality and incorrect mapping lead to data integrity loss during migration.

Lack of Change Management

Insufficient user training and change management can cause adoption issues post-migration.

Ignoring System Architecture Differences

Not accounting for on-premises versus cloud distinctions results in infrastructure and maintenance issues.

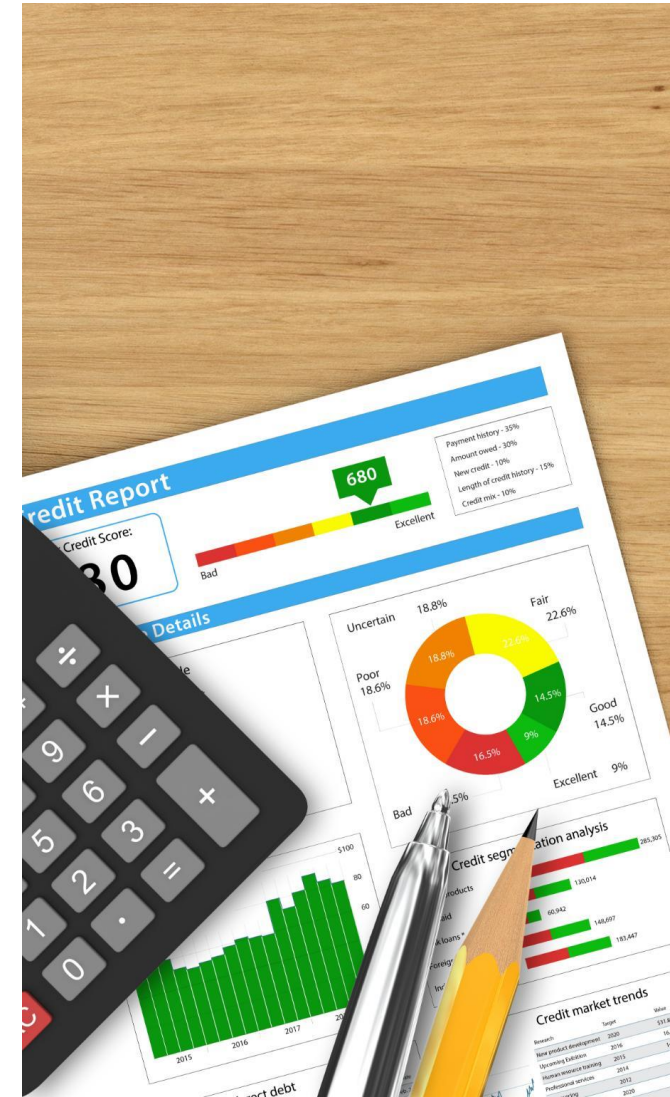


Important Microsoft Links

[Migrate Dynamics GP to Dynamics Business Central online - Dynamics GP | Microsoft Learn](#)

New how-to videos comparing business processes you are used to in Dynamics GP and showing how it works in Business Central
[Move from Dynamics GP to Business Central – YouTube](#)

[Why migrate now: The benefits of moving from Dynamics GP to Microsoft Dynamics 365 Business Central - Microsoft Dynamics 365 Blog](#)



Poll #1

Have you started looking at replacement options for GP?

- a. Yes!
- b. Not yet.
- c. What are you talking about???

About OnActuate

Founded in 2012

140+ team

60 countries



Small to very large customers

Full Suite Microsoft Business Apps Partner

Public Sector focus

Compelling moments to drive focus on migration

**Dynamics GP
End of Support**

**AI Innovation in
Dynamics 365**

Why stay with Microsoft? Dynamics 365

Both **D365 Business Central** and **D365 Finance & Supply Chain Management** provide:

- **Azure Cloud** – High availability and security
- **End-to-End Functionality** – Broad set of financial modules
- **Power BI** – Dashboards and reports embedded within
- **EntraID (Active Directory)** – Seamless authentication
- **Web Browser Access** – Any internet-connect device, anywhere
- **Role-Based Security** – Supports segregation of duties and business rules
- **Modern Integration** – Toolkit supports a variety of integration strategies
- **Direct Access to Microsoft's Innovation** – Automation, AI, Copilots, and more baked in

Microsoft's **Next-generation AI** transforms common finance activities & responsibilities



Quickly find and validate data across systems



Use simple prompts to access financial insight, including annotations and supporting data



Explore risks and outliers to drive clarity and bring in relevant stakeholders with a click



Turn raw data and analysis into presentation-ready visualizations and whitepapers



Expedite financial processes with intelligent automation

Microsoft's Vision: Evolving D365 F&SC with AI

Before 2023

Knowledge
Workers



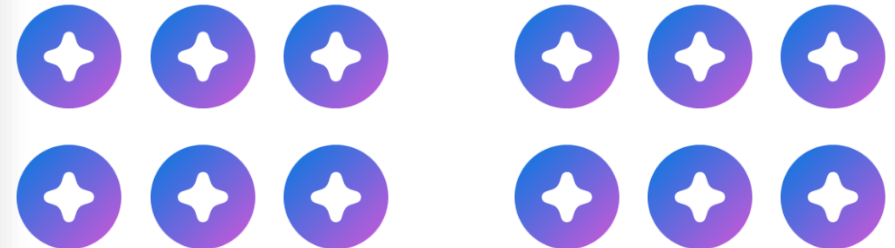
2023–2024

Knowledge Workers +
Copilot



2025

Knowledge Workers with Copilot
Managing Agents



Key barriers



Data silos



**Fragmented
on-prem system
landscape**



**Mis-aligned
business and ERP
strategy**

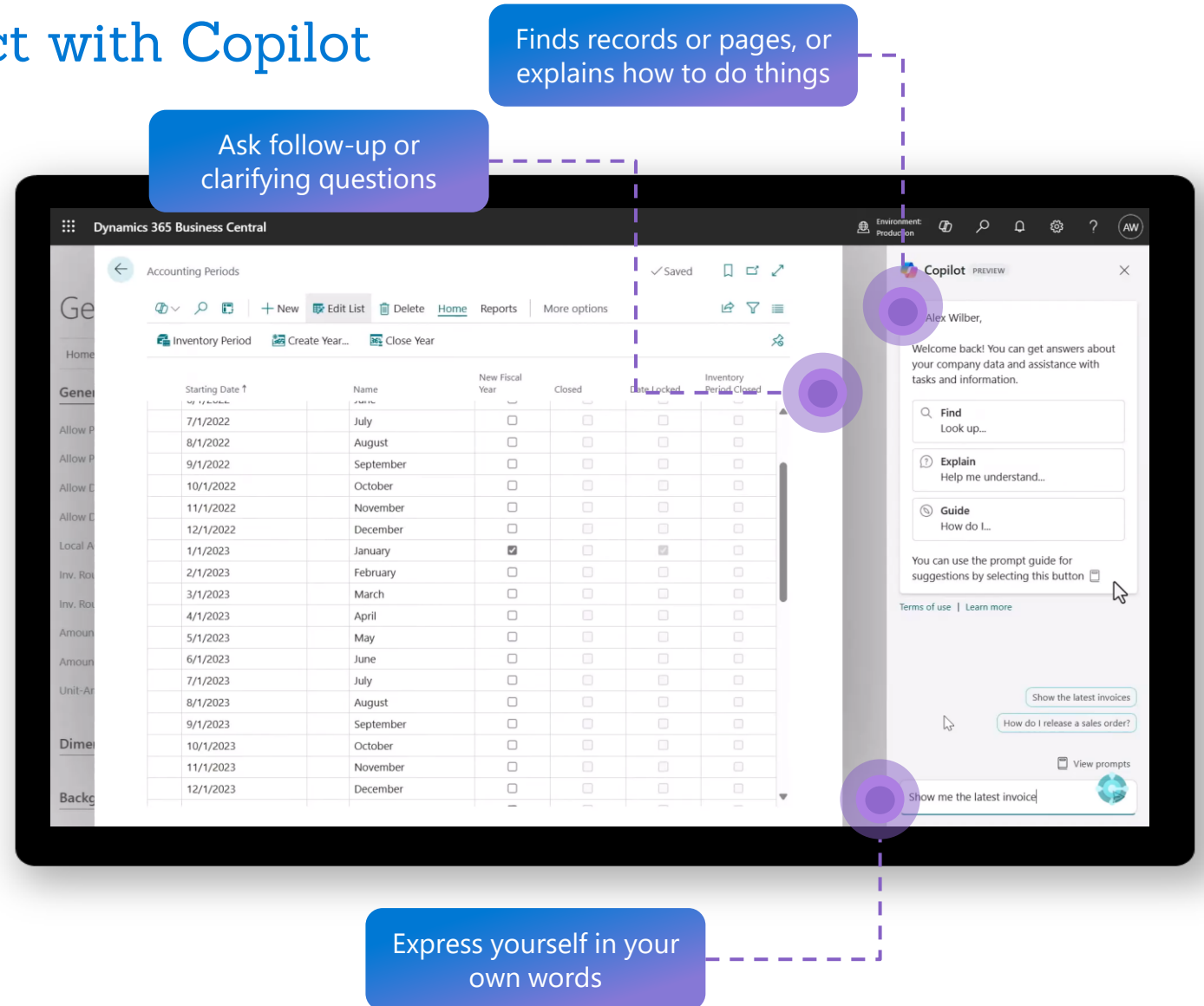
Use natural language to interact with Copilot

Copilot acts as a virtual assistant, helping you track down the right information at the right time

Finds business data for your company in Business Central

Gives explanations or step-by-step guidance on various tasks

Helps you understand the purpose and typical use of individual fields



Bank reconciliation with Copilot

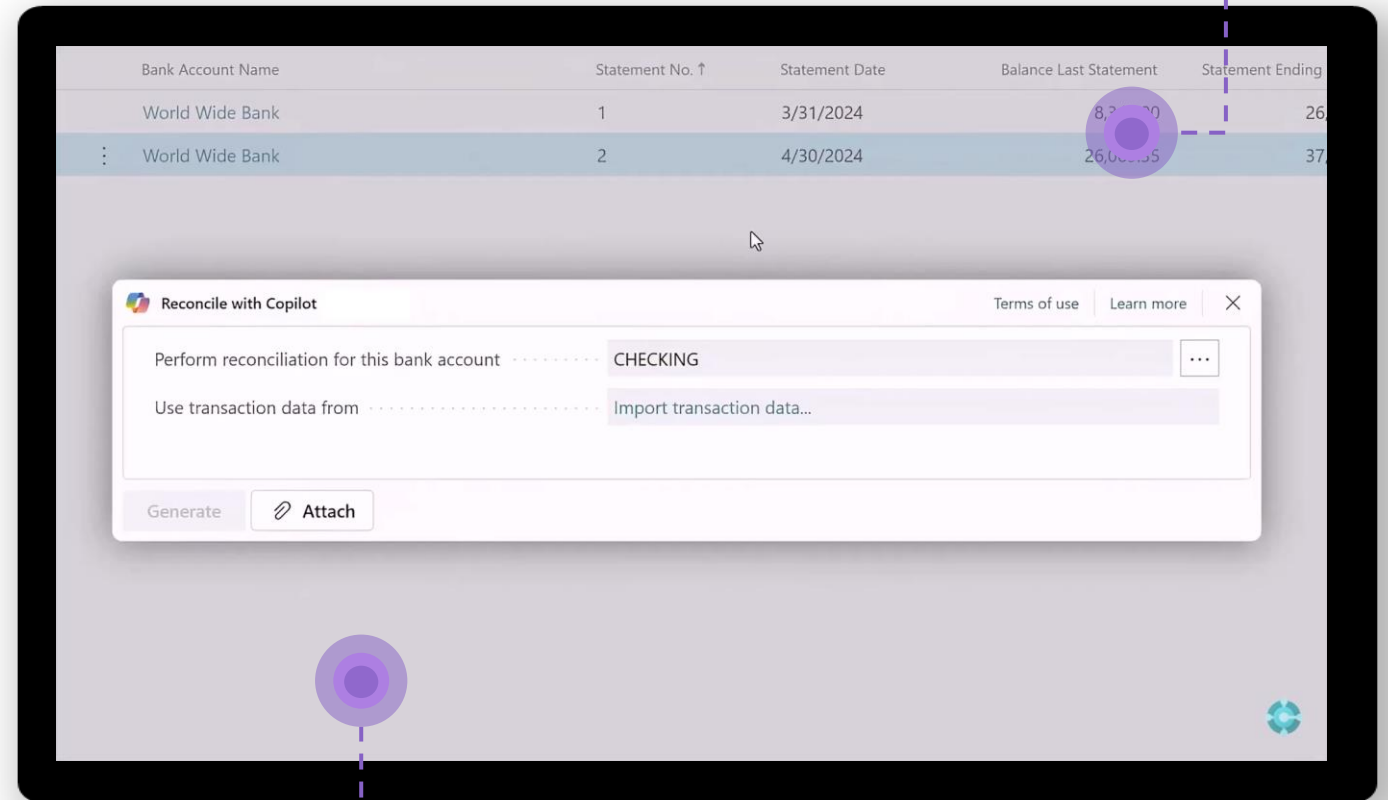
Solve the puzzle of bank reconciliation faster and easier

Copilot is your AI-powered bookkeeping assistant that helps you turn a tedious monthly chore into a quick review

Finds matches with your ledger entries, even when multiple charges are consolidated into a single entry

Suggests matching ledger accounts to post new transactions to.

Copilot finds matches



You upload or import bank data

Autofill fields with Copilot

Smarter data entry

Reduce tedious data entry and improve input quality with AI-powered suggestions when filling out records

Copilot suggests values based on your business data, tailored to the context of the page you're working on

You can review, accept, discard, or replace each suggestion individually—or apply or discard them in bulk—giving you full control over your data

The screenshot displays the Dynamics 365 Business Central interface for a Customer Card (C00100). The interface is divided into several sections: General, Address & Contact, and Sell-to Customer Sales History. The General section includes fields for No., Name, Balance (\$), Balance Due (\$), Credit Limit (\$), Salesperson Code, Responsibility Center, Total Sales - Fiscal Y..., and Costs (\$). The Address & Contact section includes fields for Address, Address 2, Country/Region Code, City, State, ZIP Code, Phone No., Mobile Phone No., Email, Home Page, and Contact Name. The Sell-to Customer Sales History section shows a table with columns for Customer No., Ongoing Sales Quotes, Ongoing Sales Blanket Orders, and Ongoing Sales Orders. A blue callout box at the top right says "Suggests values based on your data" and points to a dropdown menu in the No. field. A blue callout box at the bottom right says "Get additional information to understand why Copilot chose that suggestion" and points to a small icon in the bottom left corner of the interface.

Suggests values based on your data

Get additional information to understand why Copilot chose that suggestion

Overall considerations pre-transformation

- You have probably been on GP for a long time. Over time your needs/requirements and business model have changed.
- Make a list of essential features and "nice to have"
- What is your budget?
- What end state do you want?
- **Develop an IT roadmap to avoid making the "wrong" choice**

Comparison: Key Features

D365 Business Central (BC)

- “Out of the Box” Experience
- Shorter Deployment Times
- No License Minimums
- Natural progression of the GP product

D365 Finance & Supply Chain

- Deeper Functionality
- Projects, Fund Accounting, Encumbrances All Supported
- Highly Configurable
- CoPilot / AI

Comparison: Considerations

D365 Business Central (BC)

- No License Minimum
- Limited Advanced Features
- Commercial Cloud Only
- Not on State Contract or EA's – Direct Buy / Shrink Wrap

D365 Finance & Supply Chain

- 20 Full Users as Minimum
- Complexity
- Commercial & GCC Clouds
- Available on State Contracts & EAs, possible “trade up” credit
- More Flexibility to Define Processes in the System

GP to D365 Business Central



- 4-month implementation for state lottery organization
- Modules included:
 - General Ledger
 - Fixed Assets
 - Integration for 16 stagings

"The engagement and support from OnActuate from the beginning of the implementation through go-live was consistent, timely, and critical to our success. Our ability to utilize workflows for accounting functions within the ERP is speeding up many transaction process times."

- Kimberly Williams-Tomlin, Budget & Finance Director



Phase 1

- General Ledger
- Procurement and Sourcing / Purchasing
- Cash and Bank Management
- Accounts Payables



Phase 2

- Budgeting



Phase 3

- Power BI reporting
- Vendor Collaboration Solution
- Purchase Agreement



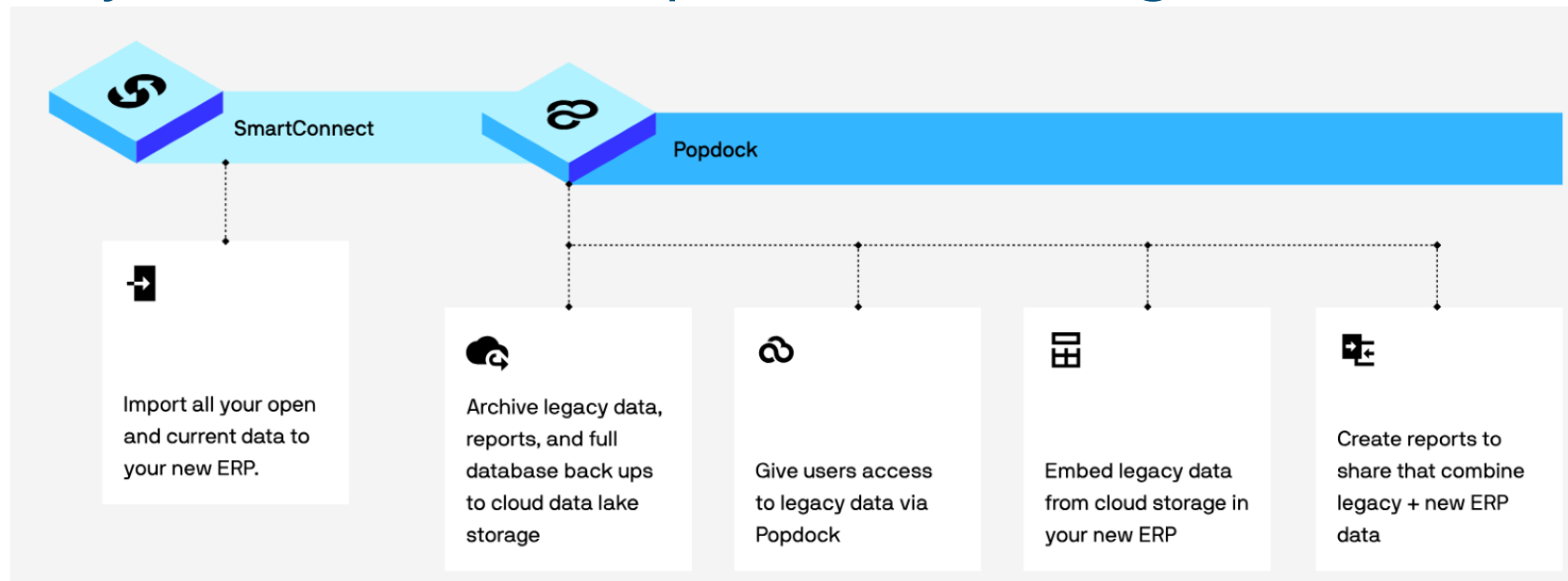
Phase 4

- Punch out catalogue

Bring Your Data with You

eOne Solutions has enhanced the GP application for many years with Extender and SmartList Builder.

Now they offer tools to help customers migrate data:



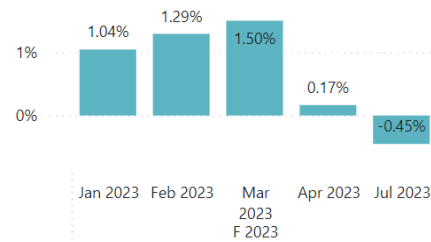
D365 Business Central

Financial Overview

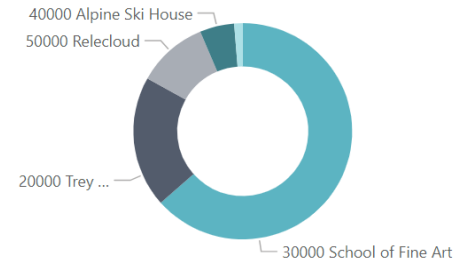
Company Name: CRONUS - Last Refreshed: 31/10/2024 04:06 PM

Revenue	Net Profit	Net Profit Margin	Assets	Days Sales Outstanding -...	Days Sales Of Inventory -...	Days Payable Outstanding ...
286.57K	41.61K	14.52%	734.02K	191.0	116.6	--

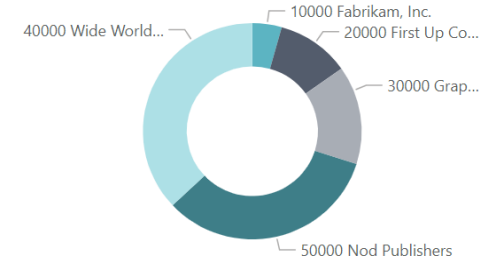
Return On Assets - ROA by Month



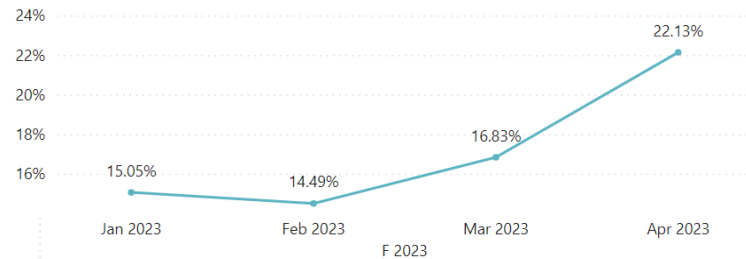
Top 5 Customers by Balance



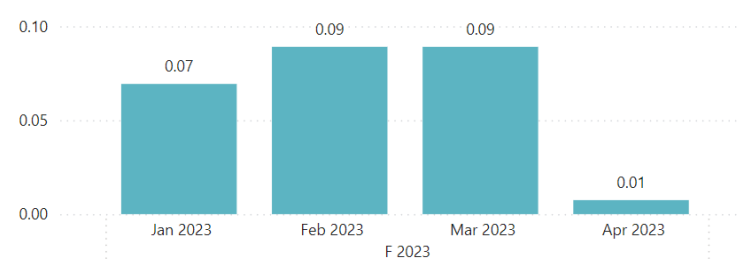
Top 5 Vendors by Balance



Net Profit Margin by Fiscal Year and Month



Asset Turnover Ratio by Fiscal Year and Month



D365 Finance & Supply Chain

Finance and Operations

USMF

Welcome, Gregory. You have 2 work items assigned to you and 2 suggestions from Copilot.

(Preview) Send follow-up emails to vendors with Supplier Communications Agent

0 purchase orders are delayed. 0 purchase orders are unconfirmed. Now, you can review and send follow-up emails drafted by the agent.

Try it out

(Preview) Speed up updates in purchase orders with Supplier Communications Agent

In the last 7 days, you've manually confirmed 0 purchase orders without making any changes. If most of these confirmations were from emails, you can speed up the process with the help of the agent.

Try it out

Work items (2)

Budget plan is ready for CFO review

Due by 10/18/2024 10:34:00 am

Budget plans | Document number: INMF-000186, Demo Budget Plan

ApproveReject...

Purchase order approval | 00003000 | Demo Inc.

Due by 1/6/2025 12:00:00 am

S N submitted a purchase order with 0 lines for a total of 0.00 USD

ApproveReject...

Agent activity

No activity to show

View activityView agents

Workspaces

Project management

Last visited: 8/15/2025 06:55:01 pm

Budget planning

Last visited: 8/15/2025 06:49:16 pm

Cost analysis

Last visited: 8/15/2025 06:47:51 pm

Bank management


Last visited: 8/11/2025 08:20:38 pm

Account reconciliation

Benefits

Business document management

www.onactuate.com


Inspire · Deliver · Excellence

Conclusion

We recommend legacy Microsoft financial software clients start planning your migration now.

No matter which D365 choice you make, the end result will be a **highly secure and functional application** that can serve your organization for many years to come.

Q&A

GP Migration Free Assessment



We look forward to helping you navigate this important transition and position your organization for future success!

Book today: onactuate.com/gp-migration-consulting-session

Discovery

- Existing ERP usage assessment
- Identify business goals and requirements

Exploration

- Microsoft Dynamics 365 Business Central
- Microsoft Dynamics 365 Finance & Supply Chain

Analysis

- Total cost of ownership
- Return on investment
- Software licensing review

Recommendation

- Timeline and resources
- Customization and training needs
- Decision-making framework

Poll #2

Did today's webinar help motivate you in planning your GP replacement?

- a. Sure did!
- b. No, I still have time.
- c. I still don't know where to begin!

We're here to help!



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